



a subsidiary of Joseph T. Ryerson & Son, Inc.

COMMERCIAL CREDIT APPLICATION

APPLICANT INFORMATION					
Full legal NAME of business:			D/B/A:		
Full legal ADDRESS of business:			Shipping Address:		
Billing Address if different from Legal Address:			County:		
AP Contact:			Invoice by:		Email Address or Fax # for Invoice Transmittal:
Phone:			O Email		O Fax
Email address:			Purchasing Contact:		Phone:
Fax:			Email address:		Fax:
Payment method:			<i>(If ACH, a Ryerson Credit Representative will contact you for set-up)</i>		
O 1. Auto Pay (ACH)			O 2. Business Check		
			O 3. Other		
GENERAL COMPANY INFORMATION					
Federal Tax ID #:		Principal Officer:		Title:	
Taxable (If "No", enclose sales tax exemption certificate):			Please enclose current financial statement		
O Yes O No					
Dunn & Bradstreet #:		In business since:		SIC/NAICS code:	
Legal structure (check all that apply): O Corporation O Partnership O LLC O LLP O Sole Proprietor O Non-Profit					
List owners, partners, officers and ownership percentage: (Attach additional sheets if necessary)		Name:		Title:	%:
		Name:		Title:	%:
Number of employees:		Annual Sales/Revenue:		\$	Estimated monthly purchases from Ryerson: \$
TRADE REFERENCES					
<i>(Must include metal suppliers. Attach additional sheets if necessary)</i>					
<u>COMPANY</u>		<u>CONTACT</u>	<u>PHONE #</u>	<u>FAX #</u>	<u>CITY</u>
<u>STATE</u>					
1.					
2.					
3.					
BANK REFERENCE					
<u>BANK NAME</u>		<u>ACCOUNT #</u>	<u>CONTACT</u>	<u>PHONE #</u>	<u>FAX #</u>
<u>CITY/STATE</u>					
SIGNATURE & AUTHORIZATION					
<p>The Customer certifies that the information contained herein is true and correct and further agrees that this Credit Application "Agreement" is submitted to Excelsior, Inc. a subsidiary of Joseph T. Ryerson & Son, Inc., and its subsidiaries, as well as its successors and assigns (collectively, "Company" or "Ryerson"). Customer grants permission to Company to obtain independent credit reports and other information from Customer's trade references and banks and authorizes credit references and banks to release information that may be used to determine creditworthiness, both now and in the future. Customer agrees that if credit is extended, all credit and sales made shall be subject to the following: 1. Customer shall pay the full amount of the invoice(s) when due, which is defined to be thirty (30) days from the invoice date, unless an alternate time frame has been agreed to by both Company and Customer in writing. 2. If payment in full is not received by the due date, Customer shall owe, in addition to the invoice amount, a late fee of the lesser of 1.5% per month or the maximum allowed by law on all unpaid balances. In the event Company refers any unpaid past due balance to an outside collection agency and/or attorney for collection, Customer agrees to pay Company's reasonable attorneys' fees and all other costs of collection. 3. For collection purposes only, the Customer hereby agrees to venue in Arkansas. 4. Customer acknowledges receipt of and agrees hereafter to Ryerson's Conditions and Terms of Sale and other terms as may also be set forth on invoices submitted by Company. 5. Customer further certifies that it is solvent as defined by Article 1 of the Uniform Commercial Code, and that Customer will immediately, in writing, notify Company if it becomes insolvent. 6. This Agreement shall be continuing unless mutually terminated by both parties in writing. This Agreement shall be governed by Illinois law. 7. I further certify that I am an officer, knowledgeable of the financial conditions, of Customer, and that I am empowered and authorized to enter into the aforesaid Agreement on Customer's behalf.</p>					
AUTHORIZED SIGNATURE (SOLE PROPRIETOR, PARTNERSHIP)					
X _____		/ /	X _____	/ /	
Applicant's Signature		Date	Joint Applicant's Signature		Date
AUTHORIZED SIGNATURE (CORPORATION, LLP, LLC)					
X _____		X _____	/ /	/ /	
Print Name and Title		Signature		Date	
<p>The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age; (provided Customer has the capacity to enter into a binding contract); because all or part of Customer's income derives from any public assistance program; or because Customer has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is Federal Trade Commission; Equal Credit Opportunity, Washington, D.C. 20580.</p> <p>If your application for business credit is denied, you have the right to a written statement of the specific reasons for denial. To obtain the statement, please mail your written request to: Joseph T. Ryerson & Son, Inc., Attn: Kenny Wine, 7701 Lindsey Rd., Little Rock, AR 72206 within 60 days from the date you are notified of our decision. We will send you a written statement of reasons for the denial within 30 days of receiving your request.</p>					
PERSONAL GUARANTEE					
<p>I/We, _____, in consideration for Company extending credit at Customer's request, do hereby personally guarantee to Company the full payment, without prior notice to me or legal action against Customer, of any obligation of Customer to Company. I/We hereby agree to be bound to pay Company on demand any sum which may become due to Company by Customer if Customer fails to pay the same pursuant to the Ryerson's Conditions and Terms of Sale. It is understood that this guarantee shall be a continuing, non-transferable, and irrevocable guarantee and indemnity for Customer's indebtedness. This obligation shall cover the renewal of any claims guaranteed by this instrument or extension of time for payment thereof. I/We further agree that this guaranty shall be governed by Illinois law. I/We shall pay any attorneys' fees and costs incurred by Company in enforcing this guarantee. The undersigned hereby authorizes Company to procure his/her individual consumer credit report relative to the business credit Customer's investigation and indebtedness as set forth by the Fair Credit Reporting Act.</p>					
X _____		X _____	SS# _____	/ /	/ /
Print Name		Signature	SS#	Date	Date
X _____		X _____	SS# _____	/ /	/ /
Print Name		Signature	SS#	Date	Date
See reverse side for Company Conditions and Terms of Sale					
This is the first page of a two-page agreement, with the signatures on page one (1) binding the applicant(s) to conditions on each page.					

CONDITIONS AND TERMS OF SALE

The following terms of sale shall be applicable to all sales made by **Excelsior, Inc.**, a subsidiary of Joseph T. Ryerson & Son, Inc., and its subsidiaries ("Ryerson") except where it is otherwise expressly agreed in writing. Acceptance of delivery of any or all goods ordered by a buyer shall constitute assent by the buyer to these terms of sale collectively.

1. **PRICES.** The prices quoted may be changed by Ryerson without notice in order to reflect Ryerson's prices at time of shipment, and any increase in transportation, labor or other costs. If a delivered price has been quoted, any charges at destination for spotting, switching, handling, storage and other accessorial services and demurrage shall be borne by buyer, and any increase or decrease in transportation charges shall be added to or subtracted from the quoted price. Ryerson reserves the right to correct any obvious errors in specifications or prices.
2. **SURCHARGES.** Any surcharges imposed by Ryerson's suppliers at the time of shipment shall be paid by buyer. Such surcharges include, but are not limited to, surcharges on nickel, chromium (chrome), molybdenum (moly), scrap, fuel and natural gas.
3. **TAXES.** Any taxes which, under any existing or future law, Ryerson may be required to pay or collect with respect to the sale, purchase, delivery, storage, processing, use, consumption or transportation of any of the goods or services covered shall, if not separately shown, be added as a separate item to the quoted price, and shall be paid by buyer to Ryerson on demand. The foregoing shall not apply to any taxes the payment or collection of which by Ryerson is excused by reason of delivery to Ryerson of valid tax exemption certificates.
4. **QUANTITIES.** If it is indicated that any item is to be shipped from a producing mill, the producing mill may, on certain commodities reserve the privilege of shipping over or under the ordered quantity in accordance with established percentages (as shown in their price books), which will constitute full and complete shipment of the material specified.
5. **TERMS OF PAYMENT.** Unless otherwise expressly provided by Ryerson in writing, payment shall be due 30 days from the date of each invoice, without discount. Any cash discount which may be expressly provided for in writing applies only to the sale price of the goods at the shipping point, and does not apply to any charges made for taxes, storage, loading or transportation.
6. **DELIVERIES.** Any shipping schedule is approximate. Ryerson shall not be liable for any delay in delivery or failure to deliver caused for any reason in whole or in part beyond our reasonable control including but not limited to production schedules of the producing mill, unavailability of materials, labor disturbances, acts of God, transporting difficulties or causes which abnormally increase the cost of performance. Should shortages in Ryerson's supply occur for any reason, Ryerson may allocate the material in such manner and amount as Ryerson may determine. Acceptance by buyer of any goods shall constitute a waiver by buyer of any claim for damages on account of any delay in delivery of such goods.
7. **NUCLEAR APPLICATION EXCLUSION.** It is expressly understood and agreed that, without Ryerson's prior written acknowledgement, buyer will not use, cause to be used or make available for use the goods described herein in any nuclear application including, but not limited to, use in connection with any nuclear reactor, any nuclear power generating system or any nuclear waste (or spent fuel) disposal project. Any subsequent nuclear application of the goods is wholly unauthorized and shall be deemed to be unknown to, unforeseeable to and unintended by Ryerson.
8. **SUSPENSION OF PERFORMANCE.** If in Ryerson's judgment reasonable doubt exists as to buyer's financial responsibility, or if buyer is past due in payment of any amount owing to Ryerson, Ryerson reserves the right, without liability and without prejudice to any other remedies, to suspend performance, decline to ship or to stop any material in transit, until Ryerson receives payment of all amounts owing to Ryerson, whether or not due, or adequate assurance of such payment.
9. **SHIPMENTS.** Unless otherwise expressly stated, shipment may be by carrier or other means selected by Ryerson. Buyer assumes all risk of loss in transit.
10. **WARRANTY.** Ryerson warrants only that the goods will conform to their description as stated in the invoice, subject to tolerances and variations described in the following paragraph. **RYERSON MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, STATUTORY OR OTHER, AND SPECIFICALLY DISCLAIMS AND EXCLUDES ANY AND ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. AND ANY WARRANTIES ARISING FROM COURSE OF DEALING, USAGE OR TRADE PRACTICE. WITHOUT LIMITING THE FOREGOING, RYERSON MAKES NO WARRANTY OF ANY KIND THAT THE GOODS WILL MEET BUYER'S OR ANY OTHER PERSON'S REQUIREMENTS.**
11. **TOLERANCES AND VARIATIONS.** All goods shall be subject to tolerances and variations consistent with usual trade practices regarding dimensions, straightness, section, composition and mechanical properties and normal variations in surface and internal conditions and quality and shall also be subject to deviations from tolerances and variations consistent with practical testing and inspection methods.
12. **INSPECTION.** Materials must be examined by buyer immediately upon receipt to determine correctness of shipment as to quantity, size, length, and condition. Buyer must not cut, fabricate or otherwise use material without such examination.
13. **CLAIMS.** If, upon inspection by buyer as provided above, any goods received by buyer are nonconforming, damaged, visibly defective or if the quantities received by buyer do not agree with the quantities indicated on the shipping documents, buyer must note that on the delivery receipt. If goods are found to be nonconforming or damaged when unpacking and if buyer intends to assert any claim against Ryerson on this account, buyer shall, within 30 days after receipt of such goods, furnish Ryerson detailed written information of such damage, nonconformance, defect or shortage. Buyer's failure to so inform Ryerson or buyer's use of the material shall be buyer's acknowledgment that Ryerson has satisfactorily performed. Ryerson will not honor any claims for damages caused by buyer's improper storage of the goods.
14. **LIMITATION OF LIABILITY.** Buyer's exclusive remedy, and Ryerson only liability arising out of this contract, shall be replacement or repair of the goods, or credit of the purchase price paid by buyer, whichever such remedy Ryerson shall select. If Ryerson elects to repay the purchase price, buyer must return the goods to Ryerson immediately. Except for nonpayment by buyer, any action arising out of this contract must be commenced within one year from the date of delivery. **In no event will Ryerson be liable for incidental or consequential damages, indirect, punitive, loss of revenue or profit, business interruption, or business opportunity.**
15. **TOOLS, DIES AND FIXTURES.** Unless otherwise expressly provided, any tools, dies or fixtures which may be developed for use in the production of the goods covered shall be owned by Ryerson or any producing mill, as Ryerson may elect, even though buyer is charged in whole or in part for the cost of such tools, dies and fixtures.
16. **PATENT INFRINGEMENT.** If any of the goods are to be furnished to buyer's specifications, buyer agrees to indemnify Ryerson and its successors and assigns, against all liabilities and expenses resulting from any claim of infringement of any patent or other proprietary right in connection with the production of such goods.
17. **GOVERNMENT CONTRACTS.** Unless otherwise expressly provided in writing, buyer's order has not been placed under a prime contract with the United States Government or a subcontract thereunder and none of the clauses contained in the Armed Services Procurement Regulations as presently in effect, are incorporated herein.
18. **COMPLIANCE WITH LAWS.** Ryerson agrees that in our sale of these goods Ryerson will comply with all applicable federal, state and local laws, rules and regulations.
19. **CANCELLATION.** A contract may be cancelled or modified only by written agreement between Ryerson and buyer. Buyer's insistence upon cancelling or suspending fabrication or shipment, or buyer's failure to furnish specifications when required, may be treated by Ryerson as a breach of contract by buyer, and Ryerson may cancel any unshipped balance without prejudice to any other remedies Ryerson may have.
20. **SET-OFF.** Buyer authorizes Ryerson to apply toward payment of any monies that become due Ryerson hereunder any sums which may now or hereafter be owed to buyer by Ryerson, Ryerson Inc., or by any subsidiary or affiliated company of either Ryerson or Ryerson Inc.
21. **GOVERNING LAW.** This contract and all other agreements with respect to any and all sales by Ryerson shall be governed by Illinois law, and the state or federal courts located in Cook County, Illinois, shall have exclusive jurisdiction with respect to any disputes related hereto or thereto, which jurisdiction may be waived at Ryerson's sole discretion.
22. **ENTIRE AGREEMENT.** The terms set forth herein constitute the sole terms and conditions upon which Ryerson offers goods for sale. No other terms, conditions, or understandings, whether oral or written shall be binding upon Ryerson, unless hereafter made in writing and signed by an authorized representative of Ryerson. Ryerson hereby specifically objects to any different or additional terms that may be contained in buyer's purchase order.

STEEL, ALUMINUM, NICKEL, BRASS AND COPPER

THE ABOVE PRODUCTS, IN THEIR NATURAL STATE, DO NOT PRESENT AN INHALATION, INGESTION OR CONTACT HEALTH HAZARD; HOWEVER, PROCESSING OPERATIONS (INVOLVING THESE MATERIALS) SUCH AS WELDING, BURNING, SAWING, BRAZING, GRINDING AND MACHINING MAY PRESENT A RESPIRATORY, SKIN OR EYE HAZARD. SEE MATERIAL SAFETY DATA SHEETS FOR FURTHER INFORMATION.



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CREDITOR AUTHORIZATION RELEASE FORM

DUE TO THE TIGHTENING OF REGULATIONS IN THE DIVULGING OF CREDIT INFORMATION, CREDITORS ARE NOW REQUIRING WRITTEN AUTHORIZATION FROM THEIR CUSTOMERS FOR RELEASE OF ANY INFORMATION REGARDING THEIR ACCOUNT. WHEN YOU RETURN YOUR COMPLETED CREDIT APPLICATION, SIGN AND RETURN THIS AUTHORIZATION. PLEASE COMPLETE THE BELOW REQUESTED INFORMATION IN FULL. AREAS LEFT INCOMPLETE MAY CAUSE UNDUE DELAY.

I GIVE MY PERMISSION FOR THE RELEASE OF INFORMATION ABOUT MY ACCOUNT AS REQUESTED ON THE ATTACHED CREDIT LETTER.

COMPANY NAME _____

PRINT NAME _____

SIGNATURE _____

TITLE _____

DATE _____